

## NAPMR Survey Results for: 2014 Year to Date

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		General Business Conditions											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Better	100	55.0	51.0	52.7	50.0	58.0	60.8	58.8	53.3	51.3	47.0	49.8	45.6	Actual change 3mo ave
Same	50	2.6	-4.0	1.7	-2.7	8.0	2.8	-2.0	-5.5	-2.1	-4.3	2.8	-4.2	
Worse	0	52.1	52.8	52.9	51.2	53.6	56.3	59.2	57.6	54.5	50.5	49.4	47.5	

		New Orders											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
More	100	48.2	48.6	50.3	48.8	57.0	61.3	61.8	53.4	52.5	47.0	50.0	46.8	Actual change 3mo ave
Same	50	-7.8	0.4	1.7	-1.6	8.3	4.3	0.5	-8.4	-0.9	-5.5	3.0	-3.2	
Less	0	51.2	50.9	49.0	49.2	52.0	55.7	60.0	58.8	55.9	51.0	49.8	47.9	

		Commodity Pricing											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Higher	100	57.6	55.2	61.5	45.0	52.8	57.0	61.4	63.3	51.3	51.0	49.5	46.6	Actual change 3mo ave
Same	50	1.2	-2.4	6.3	-16.5	7.8	4.2	4.4	1.9	-12.1	-0.3	-1.5	-2.9	
Lower	0	55.5	56.4	58.1	53.9	53.1	51.6	57.1	60.6	58.7	55.2	50.6	49.0	

		Inventories											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Higher	100	49.0	46.0	62.8	51.3	51.0	54.3	50.0	46.7	53.8	45.0	46.5	49.0	Actual change 3mo ave
Same	50	-2.0	-3.0	16.8	-11.6	-0.3	3.3	-4.3	-3.3	7.1	-8.8	1.5	2.5	
Lower	0	50.7	48.7	52.6	53.4	55.0	52.2	51.8	50.3	50.2	48.5	48.4	46.8	

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		Employment											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
More	100	47.0	49.0	40.8	48.8	50.0	49.7	46.4	48.3	47.5	49.0	49.2	47.0	Actual change 3mo ave
Same	50	0.0	2.0	-8.2	7.9	1.3	-0.3	-3.3	1.9	-0.8	1.5	0.2	-2.2	
Less	0	47.6	47.7	45.6	46.2	46.5	49.5	48.7	48.1	47.4	48.3	48.6	48.4	

		Delivery Performance											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Better	100	51.0	55.0	53.3	50.0	55.0	50.5	48.0	48.4	53.8	53.0	52.5	51.0	Actual change 3mo ave
Same	50	-1.0	4.0	-1.7	-3.3	5.0	-4.5	-2.5	0.4	5.4	-0.8	-0.5	-1.5	
Worse	0	51.2	52.7	53.1	52.8	52.8	51.8	51.2	49.0	50.1	51.7	53.1	52.2	

		Order Lead Time											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Longer	100	54.0	55.0	53.3	42.0	59.0	50.0	62.0	55.0	55.0	55.0	55.0	54.0	Actual change 3mo ave
Same	50	2.0	1.0	-1.7	-11.3	17.0	-9.0	12.0	-7.0	0.0	0.0	0.0	-1.0	
Shorter	0	52.0	53.7	54.1	50.1	51.4	50.3	57.0	55.7	57.3	55.0	55.0	54.7	

		Projected 3-month Forecast (new orders, demand, etc.)											2014	
		Jan-14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	
Better	100	61.2	59.2	60.3	51.3	61.0	60.0	61.6	53.3	51.7	50.0	48.2	57.6	Actual change 3mo ave
Same	50	0.6	-2.0	1.1	-9.1	9.8	-1.0	1.6	-8.3	-1.6	-1.7	-1.8	9.4	
Worse	0	56.8	60.3	60.2	56.9	57.5	57.4	60.9	58.3	55.5	51.7	49.9	51.9	