

NAPMR Survey Results for: 2012 Year to Date

** We have changed the survey tabulation in March to better align with the ISM survey

		General Business Conditions											2012		
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec		
Better	100	46.7	48.0	54.2	46.9	46.8	48.8	47.1	54.3	44.6	56.0	48.8	49.5	Actual change 3mo ave	
Same	50	-6.1	1.3	6.2	-7.3	-0.1	2.1	-1.7	7.1	-9.7	11.4	-7.2	0.7		
Worse	0	50.8	49.2	49.6	49.7	49.3	47.5	47.6	50.1	48.7	51.6	49.8	51.4		

		New Orders											2012		
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec		
More	100	51.7	48.0	56.7	47.6	44.4	50.2	48.6	54.3	45.2	58.0	50.3	51.0	Actual change 3mo ave	
Same	50	-4.4	-3.7	8.7	-9.0	-3.3	5.8	-1.6	5.7	-9.1	12.8	-7.7	0.7		
Less	0	52.7	51.9	52.1	50.8	49.6	47.4	47.7	51.0	49.4	52.5	51.2	53.1		

		Commodity Pricing											2012		
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec		
Higher	100	56.0	50.0	53.2	49.3	49.6	42.8	50.2	45.0	54.4	56.0	60.2	51.8	Actual change 3mo ave	
Same	50	-2.3	-6.0	3.2	-3.9	0.4	-6.8	7.3	-5.2	9.4	1.6	4.2	-8.3		
Lower	0	57.9	54.8	53.1	50.8	50.7	47.2	47.5	46.0	49.9	51.8	56.9	56.0		

		Inventories											2012		
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec		
Higher	100	46.7	48.0	52.5	51.3	49.2	49.7	52.1	44.6	49.0	48.0	52.3	49.8	Actual change 3mo ave	
Same	50	0.6	1.3	4.5	-1.3	-2.0	0.4	2.5	-7.6	4.4	-1.0	4.3	-2.5		
Lower	0	49.9	46.9	49.1	50.6	51.0	50.1	50.3	48.8	48.6	47.2	49.8	50.1		

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		Employment											2012	
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	
More	100	48.3	48.0	50.8	50.0	61.4	45.0	46.4	46.4	43.8	49.0	50.9	51.0	Actual change 3mo ave
Same	50	-5.0	-0.3	2.8	-0.8	11.4	-16.4	1.4	0.0	-2.6	5.2	1.9	0.1	
Less	0	49.6	49.9	49.1	49.6	54.1	52.1	50.9	45.9	45.5	46.4	47.9	50.3	

		Delivery Performance											2012	
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	
Better	100	53.3	46.0	54.1	54.1	51.3	52.2	53.6	51.0	51.0	53.0	50.5	54.2	Actual change 3mo ave
Same	50	-2.2	-7.3	8.1	0.0	-2.9	0.9	1.4	-2.6	0.0	2.0	-2.5	3.7	
Worse	0	58.0	51.6	51.1	51.4	53.2	52.5	52.3	52.2	51.9	51.7	51.5	52.6	

		Order Lead Time											2012	
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	
Longer	100	55.3	49.0	53.3	53.1	51.1	51.3	55.0	50.7	51.0	54.0	32.5	51.7	Actual change 3mo ave
Same	50	1.4	-6.3	4.3	-0.2	-2.0	0.2	3.7	-4.3	0.3	3.0	-21.5	19.2	
Shorter	0	56.2	52.7	52.6	51.8	52.5	51.9	52.5	52.3	52.2	51.9	45.8	46.1	

		Projected 3-month Forecast (new orders, demand, etc.)											2012	
		Jan-12	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	
Better	100	49.5	54.0	59.2	51.0	49.8	51.2	47.1	58.0	45.2	54.0	48.7	49.5	Actual change 3mo ave
Same	50	-3.3	4.5	5.2	-8.2	-1.3	1.4	-4.0	10.9	-12.8	8.8	-5.3	0.8	
Worse	0	51.0	52.1	54.2	54.7	53.3	50.6	49.4	52.1	50.1	52.4	49.3	50.7	