

Officers 2008-2009

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**National Association of Purchasing Management - Rochester
Business Survey for December 2008**

General Business Conditions were reported better by 7% more respondents than last month but 4% more also indicated worse conditions. The 41% reporting worse conditions is the highest number in well over a year. The Manufacturing Sector appears a bit worse off than-Non Manufacturing.

New Orders / Requests for Services improved since the last report.

Commodity Prices improved a bit for the fourth month. Once again Manufacturing led the reports of lower prices.

Inventory levels edged lower for the second month.

Employment levels were mostly stable this month. There were 24% fewer reports of less employment than in the last report

Delivery Performance was as promised for all respondents.

Order Lead Times changed little since last month.

The **Three-Month Forecast** predicts more of the same. Non-Manufacturing companies are a bit less optimistic than they have been. Manufacturing firms expect a downturn, although a few respondents feel there will be some improvement.

December statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
June 2008 through December 2008**

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JUN JUL AUG SEP OCT NOV DEC

General Business Conditions:

Better	14%	13%	25%	18%	6%	5%	12%
Same	79%	81%	67%	71%	88%	58%	47%
Worse	7%	6%	8%	11%	6%	37%	41%

New Orders or Services:

More	21%	6%	33%	17%	6%	5%	12%
Same	72%	81%	50%	59%	82%	42%	53%
Less	7%	13%	17%	24%	12%	53%	35%

Commodity Prices:

Lower	0%	0%	0%	29%	35%	32%	41%
Same	0%	6%	42%	36%	35%	53%	53%
Higher	100%	94%	58%	35%	30%	15%	6%

Inventories:

Lower	21%	13%	0%	12%	12%	26%	24%
Same	43%	68%	75%	82%	53%	47%	65%
Higher	36%	19%	25%	6%	35%	27%	11%

Employment:

More	29%	19%	25%	23%	24%	16%	6%
Same	71%	62%	67%	53%	47%	42%	76%
Less	0%	19%	8%	24%	29%	42%	18%

Delivery Performance:

Early	0%	0%	8%	0%	0%	6%	0%
As Promised	79%	69%	75%	71%	71%	89%	100%
Late	21%	31%	17%	29%	29%	5%	0%

Order Lead Times:

Shorter	0%	0%	8%	0%	6%	26%	18%
Same	79%	56%	75%	65%	82%	63%	76%
Longer	21%	44%	17%	35%	12%	11%	6%

Three Month Forecast:

Increase	21%	13%	17%	12%	6%	16%	12%
Stable	58%	74%	75%	70%	76%	68%	47%
Decrease	21%	13%	8%	18%	18	16%	41%

