

Officers 2008-2009

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**National Association of Purchasing Management - Rochester
Business Survey for November 2008**

General Business Conditions stumbled since last month with 37% of respondents reporting worse conditions.

New Orders / Requests for Services dropped in response to general business conditions – especially in the Manufacturing Sector.

Commodity Prices improved a bit again this month - especially in Manufacturing - with fewer reports of increases.

Inventory levels edged lower since the last reporting period.

Employment levels decreased with a majority of reports coming from the Manufacturing Sector.

Delivery Performance changed very little. Notably, there were some reports of earlier deliveries for the first time in over a year.

Order Lead Times turned shorter again this month.

Three-Month Forecast: Despite grim news regarding the economy, 84% of the respondents still expect stable or better conditions. Non-Manufacturing remains more optimistic than Manufacturing.

November statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
 May 2008 through November 2008**

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	MAY	JUN	JUL	AUG	SEP	OCT	NOV
General Business Conditions:							
Better	20%	14%	13%	25%	18%	6%	5%
Same	67%	79%	81%	67%	71%	88%	58%
Worse	13%	7%	6%	8%	11%	6%	37%
New Orders or Services:							
More	47%	21%	6%	33%	17%	6%	5%
Same	40%	72%	81%	50%	59%	82%	42%
Less	13%	7%	13%	17%	24%	12%	53%
Commodity Prices:							
Lower	0%	0%	0%	0%	29%	35%	32%
Same	20%	0%	6%	42%	36%	35%	53%
Higher	80%	100%	94%	58%	35%	30%	15%
Inventories:							
Lower	7%	21%	13%	0%	12%	12%	26%
Same	73%	43%	68%	75%	82%	53%	47%
Higher	20%	36%	19%	25%	6%	35%	27%
Employment:							
More	27%	29%	19%	25%	23%	24%	16%
Same	73%	71%	62%	67%	53%	47%	42%
Less	0%	0%	19%	8%	24%	29%	42%
Delivery Performance:							
Early	0%	0%	0%	8%	0%	0%	6%
As Promised	60%	79%	69%	75%	71%	71%	89%
Late	40%	21%	31%	17%	29%	29%	5%
Order Lead Times:							
Shorter	0%	0%	0%	8%	0%	6%	26%
Same	67%	79%	56%	75%	65%	82%	63%
Longer	33%	21%	44%	17%	35%	12%	11%
Three Month Forecast:							
Increase	27%	21%	13%	17%	12%	6%	16%
Stable	53%	58%	74%	75%	70%	76%	68%
Decrease	20%	21%	13%	8%	18%	18	16%

