

Officers 2009-2010

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**National Association of Purchasing Management - Rochester
Business Survey for October 2009**

General Business Conditions improved once again since last month. There were no reports of worse conditions. Reports of New Orders or Services also improved. This marks the second straight month of improvement for both categories. The Manufacturing Sector showed improvement; Non-Manufacturing is stable.

After two months of price increases, Commodity Prices eased off a bit. Only 8% of respondents reported higher prices, while 17% reported decreases. Half of the respondents indicated lower Inventory levels.

Employment was relatively stable this month. Twenty-five percent reported more while only 8% indicated less.

Delivery Performance and Order Lead Times were mainly unchanged. There were no reports of early deliveries for the fourth month but there were some reports of shorter lead times for the first time in four months.

The Three Month Forecast continues to look optimistic for the local economy. There were no predictions of worse conditions. Manufacturing forecasts indicate stability; Non-Manufacturing responses expect improvement.

October statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
April 2009 through October 2009**

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	APR	MAY	JUN	JUL	AUG	SEP	OCT
General Business Conditions:							
Better	20%	13%	29%	29%	9%	29%	42%
Same	47%	67%	71%	64%	64%	50%	58%
Worse	33%	20%	0%	7%	27%	21%	0%
New Orders or Services:							
More	20%	33%	57%	29%	18%	43%	59%
Same	47%	47%	36%	64%	46%	36%	33%
Less	33%	20%	7%	7%	36%	21%	8%
Commodity Prices:							
Lower	20%	7%	14%	21%	9%	7%	17%
Same	73%	80%	79%	64%	36%	50%	75%
Higher	7%	13%	7%	15%	55%	43%	8%
Inventories:							
Lower	27%	27%	43%	43%	27%	21%	50%
Same	46%	46%	43%	50%	55%	65%	42%
Higher	27%	27%	14%	7%	18%	14%	8%
Employment:							
More	20%	40%	29%	50%	9%	29%	25%
Same	47%	27%	50%	36%	64%	43%	67%
Less	33%	33%	21%	14%	27%	28%	8%
Delivery Performance:							
Early	0%	0%	7%	0%	0%	0%	0%
As Promised	100%	93%	79%	93%	100%	64%	83%
Late	0%	7%	14%	7%	0%	36%	17%
Order Lead Times:							
Shorter	13%	7%	7%	0%	0%	0%	8%
Same	87%	93%	79%	93%	64%	64%	59%
Longer	0%	0%	14%	7%	36%	36%	33%
Three Month Forecast:							
Increase	47%	27%	29%	36%	18%	36%	33%
Stable	33%	60%	57%	64%	73%	57%	67%
Decrease	20%	13%	14%	0%	9%	7%	0%

