

**Officers 2008-2009**

*President*

LEO FISHER, C.P.M., A.P.P.  
Energy East

*First Vice President*

WILLIAM ROSS, C.P.M.  
Eastman Kodak Company

*Secretary/Treasurer*

RONALD ROY, C.P.M.  
Rochester Management

*Immediate Past President*

LOUIS NICOLosi, C.P.M.  
St Ann's Community

*Executive Director*

RICHARD C. RIVERS  
The Rivers Organization

**Directors**

BRIDGET CULAHANE  
Pulsafeeder

ROBERT HARRADINE  
Genesee Scrap

ELLEN KEHOE  
Gleason Works

PAULA RICE, C.P.M., A.P.P.  
Gleason Works

JACK WILSON  
Pulsafeeder

**National Association of Purchasing Management - Rochester  
Business Survey for October 2008**

**General Business Conditions** were reported stable by 88% of the respondents this month.

**New Orders / Requests for Services** worsened slightly for the Manufacturing Sector.

**Commodity Prices** changed only slightly since last month. Reports of lower prices increased by 6%, while higher prices changed by 5%. Both sectors experienced the same changes.

**Inventory** levels increased for 35% of the respondents from both sectors.

**Employment** changed little, although the Manufacturing Sector showed a decrease.

**Delivery Performance** was identical to last month's results.

**Order Lead Times** were shortened a bit this month.

The **Three-Month Forecast** predicts continued stability, but reports of increases dropped by 6%. Non-Manufacturing is slightly more optimistic than Manufacturing.

October statistics are enclosed.

Ron Roy, C.P.M.  
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report  
April 2008 through October 2008**

**Officers 2008-2009**

*President*

LEO FISHER, C.P.M., A.P.P.  
Energy East

*First Vice President*

WILLIAM ROSS, C.P.M.  
Eastman Kodak Company

*Secretary/Treasurer*

RONALD ROY, C.P.M.  
Rochester Management

*Immediate Past President*

LOUIS NICOLOSI, C.P.M.  
St Ann's Community

*Executive Director*

RICHARD C. RIVERS  
The Rivers Organization

**Directors**

BRIDGET CULAHANE  
Pulsafeeder

ROBERT HARRADINE  
Genesee Scrap

ELLEN KEHOE  
Gleason Works

PAULA RICE, C.P.M., A.P.P.  
Gleason Works

JACK WILSON  
Pulsafeeder

**APR    MAY    JUN    JUL    AUG    SEP    OCT**

**General Business Conditions:**

Better	25%	20%	14%	13%	25%	18%	6%
Same	67%	67%	79%	81%	67%	71%	88%
Worse	8%	13%	7%	6%	8%	11%	6%

**New Orders or Services:**

More	25%	47%	21%	6%	33%	17%	6%
Same	67%	40%	72%	81%	50%	59%	82%
Less	8%	13%	7%	13%	17%	24%	12%

**Commodity Prices:**

Lower	0%	0%	0%	0%	0%	29%	35%
Same	8%	20%	0%	6%	42%	36%	35%
Higher	92%	80%	100%	94%	58%	35%	30%

**Inventories:**

Lower	17%	7%	21%	13%	0%	12%	12%
Same	58%	73%	43%	68%	75%	82%	53%
Higher	25%	20%	36%	19%	25%	6%	35%

**Employment:**

More	8%	27%	29%	19%	25%	23%	24%
Same	75%	73%	71%	62%	67%	53%	47%
Less	17%	0%	0%	19%	8%	24%	29%

**Delivery Performance:**

Early	0%	0%	0%	0%	8%	0%	0%
As Promised	75%	60%	79%	69%	75%	71%	71%
Late	25%	40%	21%	31%	17%	29%	29%

**Order Lead Times:**

Shorter	8%	0%	0%	0%	8%	0%	6%
Same	50%	67%	79%	56%	75%	65%	82%
Longer	42%	33%	21%	44%	17%	35%	12%

**Three Month Forecast:**

Increase	25%	27%	21%	13%	17%	12%	6%
Stable	67%	53%	58%	74%	75%	70%	76%
Decrease	8%	20%	21%	13%	8%	18%	18%

NAPM - Rochester Business Survey Report  
General Business Conditions  
October 2007 through October 2008

