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**National Association of Purchasing Management - Rochester
Business Survey for August 2008**

General Business Conditions improved since last month as reported by one quarter of the respondents.

New Orders / Requests for Services saw the largest increase since May.

Commodity Prices, although still on the increase for over half the respondents, appear to have begun a moderating trend – at least we hope it's a trend!

Inventory levels are slightly higher than in the last report.

Employment levels are slightly higher than last month as well.

Delivery Performance see-sawed with the first early reports in seventeen months; but three quarters of the respondents indicated on-time deliveries.

Order Lead Times mirrored delivery performance.

The **Three-Month Forecast** improved a bit in the past month. Overall there is a bit more optimism in the Non-Manufacturing Sector than in Manufacturing. Sentiment seems to be tied to the increase in and easing up of oil prices and the trickle down effect through all phases of businesses.

August statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
February 2008 through August 2008**

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General Business Conditions:

Better	27%	20%	25%	20%	14%	13%	25%
Same	73%	73%	67%	67%	79%	81%	67%
Worse	0%	7%	8%	13%	7%	6%	8%

New Orders or Services:

More	33%	33%	25%	47%	21%	6%	33%
Same	67%	54%	67%	40%	72%	81%	50%
Less	0%	13%	8%	13%	7%	13%	17%

Commodity Prices:

Lower	0%	0%	0%	0%	0%	0%	0%
Same	20%	20%	8%	20%	0%	6%	42%
Higher	80%	80%	92%	80%	100%	94%	58%

Inventories:

Lower	20%	13%	17%	7%	21%	13%	0%
Same	53%	60%	58%	73%	43%	68%	75%
Higher	27%	27%	25%	20%	36%	19%	25%

Employment:

More	33%	20%	8%	27%	29%	19%	25%
Same	60%	67%	75%	73%	71%	62%	67%
Less	7%	13%	17%	0%	0%	19%	8%

Delivery Performance:

Early	0%	0%	0%	0%	0%	0%	8%
As Promised	67%	80%	75%	60%	79%	69%	75%
Late	33%	20%	25%	40%	21%	31%	17%

Order Lead Times:

Shorter	0%	0%	8%	0%	0%	0%	8%
Same	60%	73%	50%	67%	79%	56%	75%
Longer	40%	27%	42%	33%	21%	44%	17%

Three Month Forecast:

Increase	27%	33%	25%	27%	21%	13%	17%
Stable	73%	54%	67%	53%	58%	74%	75%
Decrease	0%	13%	8%	20%	21%	13%	8%

NAPM - Rochester Business Survey Report
General Business Conditions
August 2007 through August 2008

