

Officers 2009-2010

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**National Association of Purchasing Management - Rochester
Business Survey for July 2009**

General Business Conditions did not change very much in the past month although seven percent of the respondents reported worse conditions. There is still some evidence of struggling in the Manufacturing Sector.

New orders or requests for services were essentially the same. Twenty-eight percent fewer respondents indicated an increase. Inventory levels were unchanged. Prices seem to have settled down.

Employment rebounded this month with eleven percent reporting increases. There were also seven percent fewer reporting a drop in employment levels.

Delivery Performance was as promised and Order Lead Time was unchanged.

The Three Month Forecast improved overall and for both the Manufacturing and Non-Manufacturing Sectors. No respondents expected a decrease as we head toward the fourth quarter. It was the first time in a year that we haven't had a double digit percentage in the decrease column.

July statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
January 2009 through July 2009**

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	JAN	FEB	MAR	APR	MAY	JUN	JUL
General Business Conditions:							
Better	5%	11%	13%	20%	13%	29%	29%
Same	63%	47%	47%	47%	67%	71%	64%
Worse	32%	42%	40%	33%	20%	0%	7%
New Orders or Services:							
More	26%	26%	20%	20%	33%	57%	29%
Same	32%	32%	33%	47%	47%	36%	64%
Less	42%	42%	47%	33%	20%	7%	7%
Commodity Prices:							
Lower	37%	42%	27%	20%	7%	14%	21%
Same	42%	37%	67%	73%	80%	79%	64%
Higher	21%	21%	6%	7%	13%	7%	15%
Inventories:							
Lower	42%	21%	20%	27%	27%	43%	43%
Same	47%	53%	53%	46%	46%	43%	50%
Higher	11%	26%	27%	27%	27%	14%	7%
Employment:							
More	5%	21%	13%	20%	40%	29%	50%
Same	69%	42%	47%	47%	27%	50%	36%
Less	26%	37%	40%	33%	33%	21%	14%
Delivery Performance:							
Early	0%	5%	0%	0%	0%	7%	0%
As Promised	95%	95%	100%	100%	93%	79%	93%
Late	5%	0%	0%	0%	7%	14%	7%
Order Lead Times:							
Shorter	26%	11%	13%	13%	7%	7%	0%
Same	63%	89%	80%	87%	93%	79%	93%
Longer	11%	0%	7%	0%	0%	14%	7%
Three Month Forecast:							
Increase	16%	42%	33%	47%	27%	29%	36%
Stable	47%	26%	34%	33%	60%	57%	64%
Decrease	37%	32%	33%	20%	13%	14%	0%

