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**National Association of Purchasing Management - Rochester
Business Survey for July 2008**

General Business Conditions were reported unchanged by 81% of the respondents – almost the same as last month.

New Orders / Requests for Services also showed no significant change.

Commodity Prices were up again. There have now been no reports of lower prices in nine months.

Inventory levels remained stable for 68% of the respondents. The Manufacturing Sector indicated more increases in inventory levels than Non-Manufacturing.

Employment levels changed a bit more than last month. There was some expansion reported in the Non-Manufacturing Sector, but some decreases in Manufacturing.

Delivery Performance came in a bit later than last month based on reports from both sectors. There have been no early reports in seventeen months.

Order Lead Times increased for 44% of respondents in both sectors.

Respondents from both sectors expect the **Three-Month Forecast** to remain stable. Some respondents – especially those from non-manufacturing companies whose budgets depend on outside funding - commented that energy-related costs will adversely affect those budgets this year

July statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
January 2008 through July 2008**

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General Business Conditions:

Better	20%	27%	20%	25%	20%	14%	13%
Same	67%	73%	73%	67%	67%	79%	81%
Worse	13%	0%	7%	8%	13%	7%	6%

New Orders or Services:

More	40%	33%	33%	25%	47%	21%	6%
Same	40%	67%	54%	67%	40%	72%	81%
Less	20%	0%	13%	8%	13%	7%	13%

Commodity Prices:

Lower	0%	0%	0%	0%	0%	0%	0%
Same	40%	20%	20%	8%	20%	0%	6%
Higher	60%	80%	80%	92%	80%	100%	94%

Inventories:

Lower	7%	20%	13%	17%	7%	21%	13%
Same	80%	53%	60%	58%	73%	43%	68%
Higher	13%	27%	27%	25%	20%	36%	19%

Employment:

More	40%	33%	20%	8%	27%	29%	19%
Same	47%	60%	67%	75%	73%	71%	62%
Less	13%	7%	13%	17%	0%	0%	19%

Delivery Performance:

Early	0%	0%	0%	0%	0%	0%	0%
As Promised	80%	67%	80%	75%	60%	79%	69%
Late	20%	33%	20%	25%	40%	21%	31%

Order Lead Times:

Shorter	0%	0%	0%	8%	0%	0%	0%
Same	73%	60%	73%	50%	67%	79%	56%
Longer	27%	40%	27%	42%	33%	21%	44%

Three Month Forecast:

Increase	20%	27%	33%	25%	27%	21%	13%
Stable	80%	73%	54%	67%	53%	58%	74%
Decrease	0%	0%	13%	8%	20%	21%	13%

NAPM - Rochester Business Survey Report
General Business Conditions
July 2007 through July 2008

