

Officers 2008-2009

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**National Association of Purchasing Management - Rochester
Business Survey for June 2009**

General Business Conditions showed some improvement in the past month. It is notable that for the first time in over a year there were no reports of worse conditions. The overall sentiment seems to be that business in Greater Rochester is starting to do better.

There was a 24% increase in reports of new orders to go along with a 13% drop in reports of fewer orders. Seven percent of the respondents indicated lower prices since the last report while six percent fewer said prices increased. Inventories dropped.

Employment levels were unchanged for half of the respondents. Reports of more and less hiring dropped 11% and 12% respectively.

Delivery Performance was generally as promised while Order Lead Time edged a bit to the longer side.

The Three Month Forecast was basically the same as last month. A respondent's comment seems to sum up where we are at right now: "Our sense is that business conditions have bottomed. We are starting to see small flickers of increased demand, but nothing to say we've really turned the corner." Stay tuned!

June statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
December 2008 through June 2009**

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	DEC	JAN	FEB	MAR	APR	MAY	JUN
General Business Conditions:							
Better	12%	5%	11%	13%	20%	13%	29%
Same	47%	63%	47%	47%	47%	67%	71%
Worse	41%	32%	42%	40%	33%	20%	0%
New Orders or Services:							
More	12%	26%	26%	20%	20%	33%	57%
Same	53%	32%	32%	33%	47%	47%	36%
Less	35%	42%	42%	47%	33%	20%	7%
Commodity Prices:							
Lower	41%	37%	42%	27%	20%	7%	14%
Same	53%	42%	37%	67%	73%	80%	79%
Higher	6%	21%	21%	6%	7%	13%	7%
Inventories:							
Lower	24%	42%	21%	20%	27%	27%	43%
Same	65%	47%	53%	53%	46%	46%	43%
Higher	11%	11%	26%	27%	27%	27%	14%
Employment:							
More	6%	5%	21%	13%	20%	40%	29%
Same	76%	69%	42%	47%	47%	27%	50%
Less	18%	26%	37%	40%	33%	33%	21%
Delivery Performance:							
Early	0%	0%	5%	0%	0%	0%	7%
As Promised	100%	95%	95%	100%	100%	93%	79%
Late	0%	5%	0%	0%	0%	7%	14%
Order Lead Times:							
Shorter	18%	26%	11%	13%	13%	7%	7%
Same	76%	63%	89%	80%	87%	93%	79%
Longer	6%	11%	0%	7%	0%	0%	14%
Three Month Forecast:							
Increase	12%	16%	42%	33%	47%	27%	29%
Stable	47%	47%	26%	34%	33%	60%	57%
Decrease	41%	37%	32%	33%	20%	13%	14%

