

**Officers 2008-2009**

*President*

LEO FISHER, C.P.M., A.P.P.  
Energy East

*First Vice President*

WILLIAM ROSS, C.P.M.  
Eastman Kodak Company

*Secretary/Treasurer*

RONALD ROY, C.P.M.  
Rochester Management

*Immediate Past President*

LOUIS NICOLosi, C.P.M.  
St Ann's Community

*Executive Director*

RICHARD C. RIVERS  
The Rivers Organization

**Directors**

BRIDGET CULAHANE  
Pulsafeeder

ROBERT HARRADINE  
Genesee Scrap

ELLEN KEHOE  
Gleason Works

PAULA RICE, C.P.M., A.P.P.  
Gleason Works

JACK WILSON  
Pulsafeeder

**National Association of Purchasing Management - Rochester  
Business Survey for June 2008**

**General Business Conditions** were reported as unchanged by 79% of the respondents this month. Reports were almost the same from both the Manufacturing and Non-Manufacturing Sectors.

**New Orders / Requests for Services** followed business conditions with 72% reporting no change.

It's unanimous! **Commodity Prices** increased for all respondents' companies. There have now been no reports of lower prices in eight straight months.

**Inventory** levels increased for over a third of the respondents, while 21% indicated a drop. Manufacturing was on both ends of this spectrum; most in Non-Manufacturing indicated no change.

**Employment** levels remained the same this month. There have been no reports of lower employment for two months – partly due to seasonal employment.

**Delivery Performance** was reported as promised by 79% of the respondents. There have been no early reports in sixteen months.

**Order Lead Times** were unchanged – as has been the case for nine of the previous twelve months.

The **Three-Month Forecast** did not change very much since last month which, considering current economic pressures can be considered mildly optimistic. As has been the case for the last several months, the Manufacturing Sector is a bit more optimistic than Non-Manufacturing. Comments from respondents include “energy costs continue to squeeze operating budgets” and “funds to pay for these costs will no doubt come from other areas”.

June statistics are enclosed.

Ron Roy, C.P.M.  
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report  
 December 2007 through June 2008**

**Officers 2008-2009**

*President*

LEO FISHER, C.P.M., A.P.P.  
 Energy East

*First Vice President*

WILLIAM ROSS, C.P.M.  
 Eastman Kodak Company

*Secretary/Treasurer*

RONALD ROY, C.P.M.  
 Rochester Management

*Immediate Past President*

LOUIS NICOLOSI, C.P.M.  
 St Ann's Community

*Executive Director*

RICHARD C. RIVERS  
 The Rivers Organization

**Directors**

BRIDGET CULAHANE  
 Pulsafeeder

ROBERT HARRADINE  
 Genesee Scrap

ELLEN KEHOE  
 Gleason Works

PAULA RICE, C.P.M., A.P.P.  
 Gleason Works

JACK WILSON  
 Pulsafeeder

	DEC	JAN	FEB	MAR	APR	MAY	JUN
<b>General Business Conditions:</b>							
Better	8%	20%	27%	20%	25%	20%	14%
Same	84%	67%	73%	73%	67%	67%	79%
Worse	8%	13%	0%	7%	8%	13%	7%
<b>New Orders or Services:</b>							
More	23%	40%	33%	33%	25%	47%	21%
Same	69%	40%	67%	54%	67%	40%	72%
Less	8%	20%	0%	13%	8%	13%	7%
<b>Commodity Prices:</b>							
Lower	0%	0%	0%	0%	0%	0%	0%
Same	69%	40%	20%	20%	8%	20%	0%
Higher	31%	60%	80%	80%	92%	80%	100%
<b>Inventories:</b>							
Lower	38%	7%	20%	13%	17%	7%	21%
Same	31%	80%	53%	60%	58%	73%	43%
Higher	31%	13%	27%	27%	25%	20%	36%
<b>Employment:</b>							
More	31%	40%	33%	20%	8%	27%	29%
Same	61%	47%	60%	67%	75%	73%	71%
Less	8%	13%	7%	13%	17%	0%	0%
<b>Delivery Performance:</b>							
Early	0%	0%	0%	0%	0%	0%	0%
As Promised	85%	80%	67%	80%	75%	60%	79%
Late	15%	20%	33%	20%	25%	40%	21%
<b>Order Lead Times:</b>							
Shorter	0%	0%	0%	0%	8%	0%	0%
Same	69%	73%	60%	73%	50%	67%	79%
Longer	31%	27%	40%	27%	42%	33%	21%
<b>Three Month Forecast:</b>							
Increase	38%	20%	27%	33%	25%	27%	21%
Stable	54%	80%	73%	54%	67%	53%	58%
Decrease	8%	0%	0%	13%	8%	20%	21%

