

Officers 2008-2009

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**National Association of Purchasing Management - Rochester
Business Survey for May 2009**

This month sixty-seven percent of the respondents reported that the business conditions at their companies remained unchanged from last month. Thirteen percent indicated improvement while conditions declined for twenty percent.

Prices were stable overall although six percent more responses this month showed higher prices than last month. New orders improved slightly while inventory levels remained the same.

Employment improved since last month with twenty percent of the respondents reporting an increase. A majority of the increases came from the Non-Manufacturing Sector. This is typically a seasonal hiring period for many companies.

The forecast sentiment this month appears to be the same for both the Manufacturing and Non-Manufacturing Sectors. Stability rules the day. Although there were fewer predictions of improvement than last month, there were also fewer who expect a decrease.

May statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
November 2008 through May 2009**

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NOV DEC JAN FEB MAR APR MAY

General Business Conditions:

Better	5%	12%	5%	11%	13%	20%	13%
Same	58%	47%	63%	47%	47%	47%	67%
Worse	37%	41%	32%	42%	40%	33%	20%

New Orders or Services:

More	5%	12%	26%	26%	20%	20%	33%
Same	42%	53%	32%	32%	33%	47%	47%
Less	53%	35%	42%	42%	47%	33%	20%

Commodity Prices:

Lower	32%	41%	37%	42%	27%	20%	7%
Same	53%	53%	42%	37%	67%	73%	80%
Higher	15%	6%	21%	21%	6%	7%	13%

Inventories:

Lower	26%	24%	42%	21%	20%	27%	27%
Same	47%	65%	47%	53%	53%	46%	46%
Higher	27%	11%	11%	26%	27%	27%	27%

Employment:

More	16%	6%	5%	21%	13%	20%	40%
Same	42%	76%	69%	42%	47%	47%	27%
Less	42%	18%	26%	37%	40%	33%	33%

Delivery Performance:

Early	6%	0%	0%	5%	0%	0%	0%
As Promised	89%	100%	95%	95%	100%	100%	93%
Late	5%	0%	5%	0%	0%	0%	7%

Order Lead Times:

Shorter	26%	18%	26%	11%	13%	13%	7%
Same	63%	76%	63%	89%	80%	87%	93%
Longer	11%	6%	11%	0%	7%	0%	0%

Three Month Forecast:

Increase	16%	12%	16%	42%	33%	47%	27%
Stable	68%	47%	47%	26%	34%	33%	60%
Decrease	16%	41%	37%	32%	33%	20%	13%

