

Officers 2008-2009

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**National Association of Purchasing Management - Rochester
Business Survey for April 2009**

As business conditions go so do employment and new requests for orders and services. Or is it the other way around? This month all three statistics mirrored each other and showed some improvement.

Prices are settling – twenty percent of respondents indicated lower prices and only seven percent reported increases. Inventory levels showed little change, as did delivery performance and order lead times.

The survey results show fourteen percent expecting some improvement in their three-month forecasts while thirteen percent see a continuing decrease.

For the past few months the Manufacturing Sector showed more of the effects of the down economy than the Non-Manufacturing Sector on the average. Even this month a significant amount of responses of fewer new orders came from Manufacturing. It apparently took the hit sooner than Non-Manufacturing. There are indications that the trend is reversing. There seemed more optimism from Manufacturing responses and fewer from Non-Manufacturing this month. This may be an indication that the business economy has some more slide left to it before it begins to turn around.

April statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
October 2008 through April 2009**

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	OCT	NOV	DEC	JAN	FEB	MAR	APR
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General Business Conditions:

Better	6%	5%	12%	5%	11%	13%	20%
Same	88%	58%	47%	63%	47%	47%	47%
Worse	6%	37%	41%	32%	42%	40%	33%

New Orders or Services:

More	6%	5%	12%	26%	26%	20%	20%
Same	82%	42%	53%	32%	32%	33%	47%
Less	12%	53%	35%	42%	42%	47%	33%

Commodity Prices:

Lower	35%	32%	41%	37%	42%	27%	20%
Same	35%	53%	53%	42%	37%	67%	73%
Higher	30%	15%	6%	21%	21%	6%	7%

Inventories:

Lower	12%	26%	24%	42%	21%	20%	27%
Same	53%	47%	65%	47%	53%	53%	46%
Higher	35%	27%	11%	11%	26%	27%	27%

Employment:

More	24%	16%	6%	5%	21%	13%	20%
Same	47%	42%	76%	69%	42%	47%	47%
Less	29%	42%	18%	26%	37%	40%	33%

Delivery Performance:

Early	0%	6%	0%	0%	5%	0%	0%
As Promised	71%	89%	100%	95%	95%	100%	100%
Late	29%	5%	0%	5%	0%	0%	0%

Order Lead Times:

Shorter	6%	26%	18%	26%	11%	13%	13%
Same	82%	63%	76%	63%	89%	80%	87%
Longer	12%	11%	6%	11%	0%	7%	0%

Three Month Forecast:

Increase	6%	16%	12%	16%	42%	33%	47%
Stable	76%	68%	47%	47%	26%	34%	33%
Decrease	18	16%	41%	37%	32%	33%	20%

