

Officers 2007-2008

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Eastman Kodak Company

**National Association of Purchasing Management - Rochester
Business Survey for April 2008**

General Business Conditions continued their roller coaster ride locally – improving slightly this month. Reports from the Manufacturing Sector continue to be a bit better than those from Non-Manufacturing.

New Orders / Requests for Services changed very little since the last report. One note of optimism going forward– one quarter of the respondents indicated more orders.

Commodity Prices continued their increase. We have to go back to October 2007 to find any reports of lower prices.

Inventory levels remained stable again this month in both Sectors.

Employment levels changed little since the last report.

Delivery Performance was reported as late by one quarter of the respondents. There have now been no early reports in fourteen months.

Order Lead Times increased in both Sectors with reports of early lead times for the first time since September 2007.

The **Three-Month Forecast** projections are for more of the same. Once again, Manufacturing appears more optimistic than Non-Manufacturing.

April statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
 October 2007 through April 2008**

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	OCT	NOV	DEC	JAN	FEB	MAR	APR
General Business Conditions:							
Better	17%	27%	8%	20%	27%	20%	25%
Same	77%	53%	84%	67%	73%	73%	67%
Worse	6%	20%	8%	13%	0%	7%	8%
New Orders or Services:							
More	28%	33%	23%	40%	33%	33%	25%
Same	55%	67%	69%	40%	67%	54%	67%
Less	17%	0%	8%	20%	0%	13%	8%
Commodity Prices:							
Lower	6%	0%	0%	0%	0%	0%	0%
Same	61%	47%	69%	40%	20%	20%	8%
Higher	33%	53%	31%	60%	80%	80%	92%
Inventories:							
Lower	22%	27%	38%	7%	20%	13%	17%
Same	61%	60%	31%	80%	53%	60%	58%
Higher	17%	13%	31%	13%	27%	27%	25%
Employment:							
More	33%	27%	31%	40%	33%	20%	8%
Same	56%	60%	61%	47%	60%	67%	75%
Less	11%	13%	8%	13%	7%	13%	17%
Delivery Performance:							
Early	0%	0%	0%	0%	0%	0%	0%
As Promised	78%	87%	85%	80%	67%	80%	75%
Late	22%	13%	15%	20%	33%	20%	25%
Order Lead Times:							
Shorter	0%	0%	0%	0%	0%	0%	8%
Same	72%	67%	69%	73%	60%	73%	50%
Longer	28%	33%	31%	27%	40%	27%	42%
Three Month Forecast:							
Increase	11%	33%	38%	20%	27%	33%	25%
Stable	78%	54%	54%	80%	73%	54%	67%
Decrease	11%	13%	8%	0%	0%	13%	8%

NAPM - Rochester Business Survey Report
General Business Conditions
April 2007 through April 2008

