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**National Association of Purchasing Management - Rochester
Business Survey for February 2009**

General Business Conditions went both ways this month. As has been the case for some time, the Manufacturing Sector is in a pattern of decline while the Non-Manufacturing Sector's condition is dependent on the type of business and the effects of the current economy on the particular businesses.

New Orders / Requests for Services were unchanged since the last report.

Commodity Prices took a bit of a breather this month with 5% more respondents indicating lower pricing while reports of higher prices remained the same. A majority of the lower pricing came from Manufacturing.

Inventory levels improved since last month with half as many reports of lower levels and 15% more reports of higher levels.

Employment levels went the way of business conditions – drop in Manufacturing jobs but some increases reported by Non-Manufacturing.

Delivery Performance was as promised.

Order Lead Times were reported shorter by 11% of the respondents and no reports of longer lead times.

The **Three-Month Forecast** is expected to improve for 42% of the respondents' companies, while 5% fewer see a decrease. Some companies are just beginning to feel the effects of the recession while a few others are seeing some increase in orders.

February statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
August 2008 through February 2009**

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	AUG	SEP	OCT	NOV	DEC	JAN	FEB
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General Business Conditions:

Better	25%	18%	6%	5%	12%	5%	11%
Same	67%	71%	88%	58%	47%	63%	47%
Worse	8%	11%	6%	37%	41%	32%	42%

New Orders or Services:

More	33%	17%	6%	5%	12%	26%	26%
Same	50%	59%	82%	42%	53%	32%	32%
Less	17%	24%	12%	53%	35%	42%	42%

Commodity Prices:

Lower	0%	29%	35%	32%	41%	37%	42%
Same	42%	36%	35%	53%	53%	42%	37%
Higher	58%	35%	30%	15%	6%	21%	21%

Inventories:

Lower	0%	12%	12%	26%	24%	42%	21%
Same	75%	82%	53%	47%	65%	47%	53%
Higher	25%	6%	35%	27%	11%	11%	26%

Employment:

More	25%	23%	24%	16%	6%	5%	21%
Same	67%	53%	47%	42%	76%	69%	42%
Less	8%	24%	29%	42%	18%	26%	37%

Delivery Performance:

Early	8%	0%	0%	6%	0%	0%	5%
As Promised	75%	71%	71%	89%	100%	95%	95%
Late	17%	29%	29%	5%	0%	5%	0%

Order Lead Times:

Shorter	8%	0%	6%	26%	18%	26%	11%
Same	75%	65%	82%	63%	76%	63%	89%
Longer	17%	35%	12%	11%	6%	11%	0%

Three Month Forecast:

Increase	17%	12%	6%	16%	12%	16%	42%
Stable	75%	70%	76%	68%	47%	47%	26%
Decrease	8%	18%	18	16%	41%	37%	32%

