

Officers 2007-2008

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Eastman Kodak Company

**National Association of Purchasing Management - Rochester
Business Survey for January 2008**

General Business Conditions moved in both directions since the last report. Again this month reports from the Manufacturing Sector were slightly better than those from Non-Manufacturing.

New Orders / Requests for Services moved in both directions for both sectors as well.

Commodity Prices increased since last month for 60% of the respondents from both sectors. There were no reports of lower prices for the third month in a row.

Inventory levels remained relatively the same as last month.

Employment showed both increases and decreases. There were more reports of increases in the Manufacturing Sector than in Non-Manufacturing.

Delivery Performance edged a bit to the late side. There have been no early reports in the last eleven months.

Order Lead Times changed slightly with no reports of early lead times for the fourth month.

The **Three-Month Forecast** changed very little since the December survey. Most of the reports of increases came from the Manufacturing Sector. An interesting fact is that there were no reports of expected worsening conditions for the first time since last June.

January statistics are enclosed.

Ron Roy, C.P.M.
NAPM-Rochester

Data in this survey is compiled only from individuals and companies who have been screened and authorized by the Business Survey Committee.

**NAPMR Business Survey Report
 July 2007 through January 2008**

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JUL AUG SEP OCT NOV DEC JAN

General Business Conditions:

Better	20%	18%	13%	17%	27%	8%	20%
Same	73%	64%	81%	77%	53%	84%	67%
Worse	7%	18%	6%	6%	20%	8%	13%

New Orders or Services:

More	27%	29%	12%	28%	33%	23%	40%
Same	66%	42%	69%	55%	67%	69%	40%
Less	7%	29%	19%	17%	0%	8%	20%

Commodity Prices:

Lower	7%	12%	6%	6%	0%	0%	0%
Same	53%	64%	63%	61%	47%	69%	40%
Higher	40%	24%	31%	33%	53%	31%	60%

Inventories:

Lower	20%	24%	44%	22%	27%	38%	7%
Same	60%	41%	56%	61%	60%	31%	80%
Higher	20%	35%	0%	17%	13%	31%	13%

Employment:

More	33%	35%	31%	33%	27%	31%	40%
Same	60%	47%	44%	56%	60%	61%	47%
Less	7%	18%	25%	11%	13%	8%	13%

Delivery Performance:

Early	0%	0%	0%	0%	0%	0%	0%
As Promised	73%	94%	81%	78%	87%	85%	80%
Late	27%	6%	19%	22%	13%	15%	20%

Order Lead Times:

Shorter	0%	6%	6%	0%	0%	0%	0%
Same	73%	82%	81%	72%	67%	69%	73%
Longer	27%	12%	13%	28%	33%	31%	27%

Three Month Forecast:

Increase	27%	12%	31%	11%	33%	38%	20%
Stable	60%	82%	56%	78%	54%	54%	80%
Decrease	13%	6%	13%	11%	13%	8%	0%

